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14 September 1957

Chairman, EIC Subcommittee on Chemicals

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Secretary
IAC Ad Hoc Committee on Exchanges

Soviet Long Term Exchange Proposal

1. On 9 September 1957, the Soviet Ambassador handed the attached Aide Memoire to the Department of State. This proposal will be one of the principle subjects of the US-USSR exchange talks taking place in late October. The long-term type exchange bronched by the Soviets in this note necessitates a new US [redacted] assessment of exchanges since many considerations not present in previous proposals are introduced here. This assessment has been requested of the IAC Ad Hoc Committee on Exchanges for support of the forthcoming negotiations.

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2. As always it is necessary to turn to the substantive [redacted] officers for the basic data. It has been decided to do the job in two separate steps.

a. Request and review assessments of the possibilities in each field.

b. Select the fields (about four) most likely to yield the largest US advantage with the least risk and get fully detailed and staffed proposals for State Department to use in the October negotiations.

3. It is requested that your Subcommittee review the fields which it believes to be within its competence, particularly

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This initial assessment should cover the US [redacted] gain, the Soviet [redacted] and technological gains and give any known cases in which a possibility of US technological gain exists. This last factor should not be a part of the net advantage balance, but might be of use to the Department of State. Itineraries, delegates and sponsors need not be part of this initial review. Consideration should be given to various possibilities such as delegates spending full time in one plant as against travelling throughout the industry; any difference between three and six month terms; which of the many segments of a particular industry

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of the review. Your group is the recognized authority in the intelligence community and can undoubtedly bring in special considerations which have not occurred to our Committee. Please list the assumptions and conditions that you attach to your assessment for our guidance.

4. The Department of State would like to call in the top industry executives for those fields which can show a net US advantage in an attempt to secure industry support. For this reason, it is requested that your memo be in the hands of the Secretary, IAC Ad Com Com, by telephone exchange by 1200 Thursday, 27 September 1957. Please call me at 202-351-1433, or 351-1435 if I can be of any assistance.

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[REDACTED]

Attachment(s) as indicated above.

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